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SELLING YOUR HOUSE NOLO'S ESSENTIAL GUIDE is a 241-page book by Ilona Bray, JD.

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The author received her JD degree in 1990 from University of Washington, and you can easily find her State Bar Number, on the relevant website. The book has eleven chapters, with the following titles: 1. First steps, what you can do now to get ready to sell 2.

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"Presents a detailed view of how home purchases take place across the U.S. in easy-to-understand terms. The new edition emphasizes that careful research is necessary before deciding what price and terms to include in an offer and warns of the changing requirements to secure financing"--Provided by publisher.

Sell your house in any market Whether you're selling your home yourself or using a realtor, this helpful guide offers all the information you need to make an otherwise-stressful undertaking go smoothly. In *Selling Your House For Dummies*, you'll find plain-English, easy-to-follow information on the latest mortgage application and approval processes, the hottest websites used in the house-selling process, and revised tax laws that affect the housing and real estate markets. From the author team behind *America's #1* bestselling real estate book, *Home Buying Kit For Dummies*, this book offers Eric Tyson and Ray Brown's time-tested advice, recommendations, and strategies for selling your house given current market conditions. From staging your home to utilizing technology to sell your house directly to home buyers, this trusted resource is packed with tips and ideas to make your home the most appealing house on the block. Prepare your property for the best offer Stage and market your house

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successfully Negotiate and successfully close the sale Make sense of contracts and forms used in the house-selling process Get the tried-and-true advice that will help you sell your property!

Invaluable advice, tips, and guidelines for selling your home the affordable way--yourself With the high commissions being charged in today's housing market and the convenience of the Internet as a selling tool, many Americans find it more affordable to sell their own homes. This new edition of the indispensable home seller's how-to guide can save you thousands of dollars in real estate fees and commissions by showing you how to successfully market, negotiate, close, and wrap up the sale of your home-without paying a broker's high fees. Updated and revised to reflect all the latest trends in real estate, this popular classic takes you through the ABCs of doing it yourself-from making a plan to making a profit when you close. Selling your own home can be tricky; this Fourth Edition provides all the tools and advice you need to save on fees, with:

- * Worksheets, checklists, sample contracts, and other helpful documents
- * New chapters on seller financing and second mortgages
- * The latest tax law changes that affect home sellers
- * Tips on how to get a buyer to assume your existing mortgage
- * Guidance on using the Internet to sell your home
- * Information on using land sale contracts, contracts for deed, wrap-around mortgages, and all-inclusive trust deeds (AITDs)

With its step-by-step guidance and its wealth of helpful tools, *How to Sell Your Home Without a Broker* will help you find a buyer as quickly-and cheaply-as possible.

The reference book on selling your own home and saving thousands by avoiding commission

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fees. This book teaches you how to price the property, show it, and close the deal using a simple step-by-step approach.

There's no place like home! The number of homes for sale is on the rise and mortgage rates remain near historic lows. That makes now a great time to say goodbye to your landlord. With Nolo's Essential Guide to Buying Your First Home, you'll not only find the right house for you, you'll have fun doing it. This book provides everything you need to: research the local market and listings decide between a house, condo, co-op, or townhouse create a realistic budget qualify for a loan you can truly afford borrow a down payment from friends or family protect yourself with inspections and insurance, and negotiate and close the deal successfully. You'll find insights from 15 real estate professionals—brokers, attorneys, mortgage specialists, a home inspector, a neighborhood researcher, and more. It's like having a team of experts by your side! Plus, read real-life stories of over 20 first-time homebuyers. Download the Homebuyer's Toolkit Dozens of downloadable forms and podcasts that will help you find your dream home, crunch the numbers, interview real estate professionals, inspect the house thoroughly, and more—available on Nolo.com (details inside).

Experienced real estate agent and investor Mindy Jensen shares countless tips, tricks, and tactics to help you sell your home quickly and easily. Her practical, real-world advice will help you turn your house into a buyer's dream and give you the know-how to sell for top dollar! Nine questions to ask when interviewing potential real estate agents ; How to make the interior and exterior of your home shine on a small budget ; Vital clauses in the listing contract (don't let an

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agent take advantage of you!) ; Pricing your home to sell fast - and for more than the asking price ; How to handle showings when you have kids, pets, or clutter ; Powerful negotiating strategies to sell for the highest price ; Six ways to ensure your home appraises for the highest amount possible ; So much more! -- back cover.

Divorce guidance you can count on Divorce is never easy, but with the information in Nolo's Essential Guide to Divorce, you can make the process as simple, inexpensive, and conflict-free as possible. With compassion and expertise, family law attorney Emily Doskow explains how to make divorce less painful by helping you: minimize day-to-day conflict with your spouse work with lawyers or mediators without breaking the bank avoid costly, exhausting court battles, and stay calm and make good decisions. You'll learn about your legal rights and options for resolving tough divorce-related issues, including: child support and custody alimony property division, and drafting a marital settlement agreement. The 8th edition is completely updated with the latest state rules on divorce, such as property division and grounds for divorce.

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